Global Leading Consultancy in Int'l Development



KDS is an independent Think-tank and Consultancy, specializing in international development. Drawing from Korea's development experience, KDS provides cutting-edge services in research, consulting, and training on issues, policies and strategies related to poverty reduction and sustainable economic & social development of developing nations.



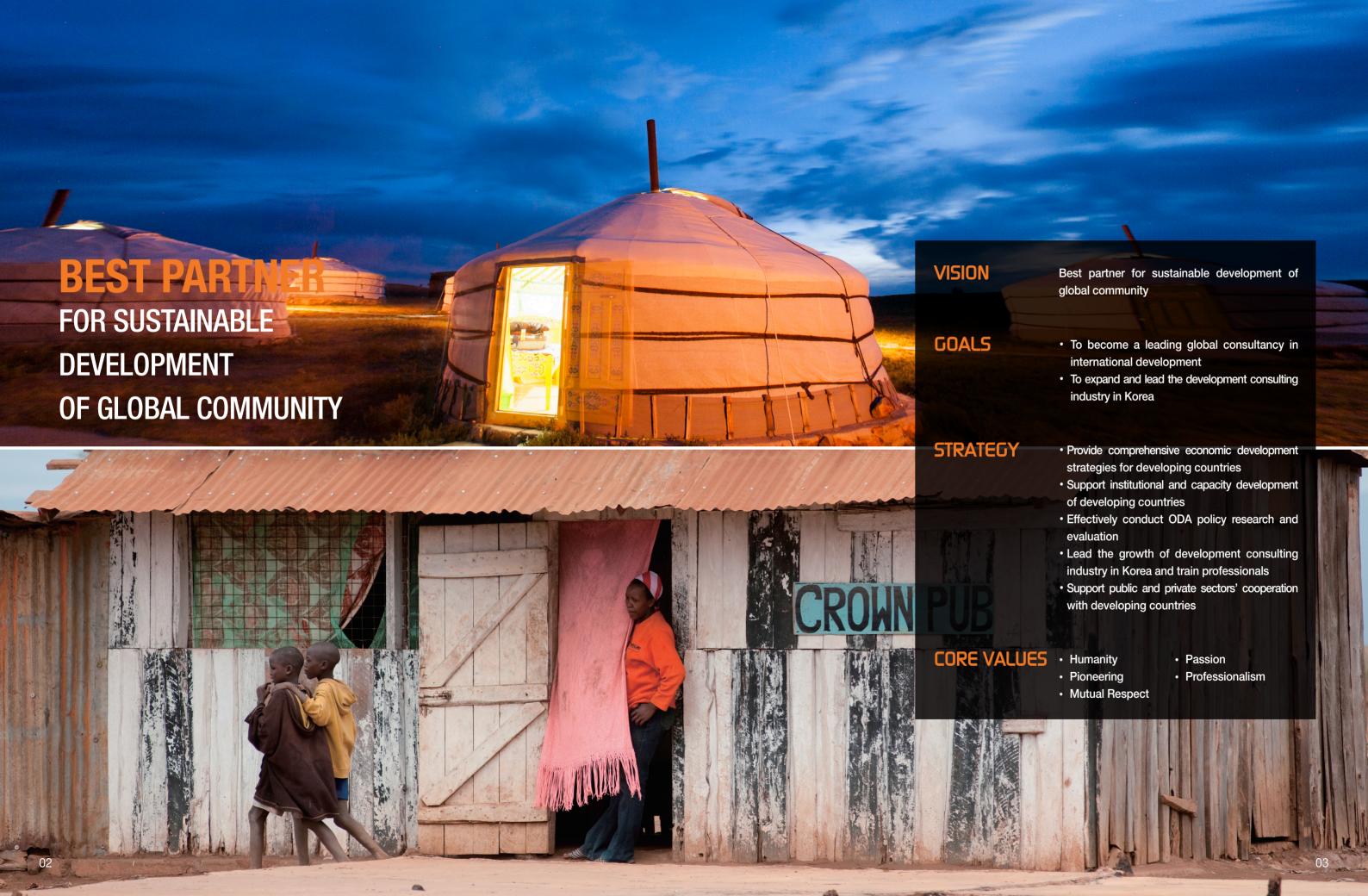
KDS

Best Partner for Sustainable
Development of Global Community

Korea Institute for Development Strategy



KDS Korea Institute for Development Strateg



Poverty reduction and sustainable development have become top priorities in the global community. **

Seung-Hun, Chun Ph.D.

- Ph.D. Economics, University of Michigan
- Director-General, Economic Planning Board (EPB) and the Ministry of Finance and Economy (MOFE)
- · Senior Fellow, Korea Small Business Institute (KOSBI)
- Vice President, Korea Institute for Public Finance (KIPF)
- Adjunct Professor, GSIS, Yonsei University
- Honorary Professor, Eurasian Economic Club of Scientists Association, Republic of Kazakhstan
- Executive-Director, Korea International Cooperation Agency (KOICA)

PRESIDENT'S MESSAGE

Poverty prevents individual human beings as well as societies from satisfying basic human needs and may even deprive them of life itself. Poverty reduction and sustainable development have thus become top priorities in the global community. Yet, the path to the end of poverty and sustainable development seems to be a long and thorny one. Despite painstaking efforts for sustainable development in international society, the outcomes have not been satisfactory.

The Korea Institute for Development Strategy (KDS) aims to be a genuine partner of international society in their odyssey for development. KDS will conduct this mission in three ways:

First, based on true compassion and understandings on the difficulties and pains of the partner countries, KDS will become a genuine friend working for their interests.

Second, with passion and appropriate expertise, KDS will concentrate efforts to create positive impact for development in partner countries.

Third, based on Korea's vivid experiences of trials and errors for national development, KDS will concentrate wisdom and mobilize resources through partnerships with world-class development think-tanks, consultancies, and institutions.

I expect your full support in growing KDS to become a leading development consultancy in the world. Let us go hand in hand to our global neighbors who are calling us.

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Seung-Hun Chun, Ph. D

President

 $\label{prop:condition} \text{Korea Institute for Development Strategy}(\text{KDS})$

MAKING IMPACT TODAY SINCE 2001~

Introducing history of KDS

Korea has overcome poverty and developed to become a modern industrial society in a short period of time. KDS was founded in 2001 to share the wisdom and efforts of successful development in Korea with developing countries.

2007. 05 Consultation with H.E. Mr. Nambaryn Enkhbayar, the President of Mongolia, on the issue of National Development

2008. 06 Awarded First Prize in the Int'l Development Sector of Korea's Credible Business by

2008. 08 MOU with Ministry of Industry and Trade

2008. 09 MOU with Joaquim Chissano Foundation of Mozambique

2009. 08 MOU with Min. of Industry of Ecuador

2009. 12 Organized "Korea-Africa Investment Conference on the Development of

Infrastructure and Energy", jointly hosted by Min. of Knowledge Economy of Korea and UNECA

Change and Challenge

Kyung-Hyang Newspaper

of Mozambique

2008. 10 Consultation to H.E. Dr. F. A. Uriarte, Jr., the Executive Director of ASEAN Foundation

2011.12 Accredited with ISO 9001 (Int'l Quality Management System Certification) authorized by ISO (Int'l Organization for

Standardization)

Service of Korea

Growth and Leap

International Studies at Yonsei University for

Cooperation in the International Developmen

high-level delegations in 2010 Pan-Africa

of Kazakhstan for joint cooperation in the

Partner in the 18th Vision Korea National

Conference on Africa, hosted by Maeil

government's "Procurement 300 Project

of Kazakhstan (KIDI) for joint cooperation in

2011. 05 Selected as a qualified institution in the area of

Int'l Consulting with regards to the

which aims to promote sales in the

international procurement market

011.07 MOU with Industry Development Ir

the field of Industrial Develo

2011. 08 MOU with Human Ressurces Development

field of SMEs development policy

Investment Forum, Maputo, hosted by

2010. 05 MOU with the Graduate School of

Cooperation Field

2010. 09 Performed as a Secretariat for Korean

UNECA, AU, and AfDB

2011. 03 Participated as an Official Knowledge

Business News

2010. 09 MOU with Economic Research Institute (ERI)

Coexistence and Innovation

2013. 11	MOU with Canaan Farmers School
2016. 08	MOU with Union of Market Garden
	Cooperatives of Kinshasa(UCOOPM

2016. 12 MOU with Inha University for Cooperation in the International Development Cooperation

for Technical Cooperation

2012. 10 MOU with KOICA for Provision of Multi-year

Capacity Building Program

Field 2017. 04 MOU with The National Institute for Strategic Studies

2017. 08 MOU with MURAS KYIMYLY

2017. 08 KDS and Palladium enter into Strategic Alliance

2018. 02 International Seminar on Positive Impact

2018. 07 Signed the Pledge for 'Clean ODA'

2018. 08 MOU with Agribusiness and Rural

Development Consultants(ARDC) in Myanmar

2019. 07 Kyrgyz Republic Signs MOU with IFOAM of World Organic Agricultural Movement

2019. 11 MOU signed with IFPRI for cooperation in rural guidance projects to adapt to climate change in Myanmar

2020. 12 Selected as a family-friendly certification

BETTER WORLD TOMORROW

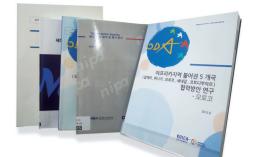
Foundation and Expansion

- 2001. 02 Foundation of KDS authorized by the Ministry of Strategy and Finance
- 2006. 09 Co-implemented a consulting project "Formulation of National Strategy for the Development of SMEs in Mozambique", entrusted by the AfDB
- 2006. 12 MOU with the Mongolian Development



RESEARCH

Introducing policy research and evaluation programs



Our research mainly focuses on areas and policies related to international development and developing / transitioning economies. The objective of the research is to support developing countries and international society in exploring and determining the most effective methods of poverty rEducation and economic development.

- · Research on advancement of Korea's development cooperation policies
- · Study on strategies for poverty eradication and economic development of developing countries
- · Regional and country studies on development cooperation partners
- Evaluation of development cooperation projects

Major Credentials



| Development of Korea-Africa Industry and Energy cooperation strategy | (2015~2016, MOTIE)

Development of industrial cooperation strategy with Africa based on new mega—trends and potentials
 of Africa



Development of Green House Gas (GHG) mitigation technology transfer system for the post-2020 agreement | (2016, Korea Energy Agency)

- Analysis of current trends and development of a new platform regarding GHG mitigation technology transfer



Introduction of Korea Federation of Community Credit Cooperatives (KFCC) in Developing Countries | (2017, M0IS)

- Case studies on the development of Saemaul Geumgo and measures to harmonize with ODA projects



| My Village Project in the Kyrgyz Republic | (2017, Yeongcheon City / KRC)

- Pre-feasibility on My Village Project in Issyk-Kul Region of Kyrgyzstan



| Comprehensive Evaluation of KOICA Development Consulting (DEEP) Projects | (2017, KOICA)

- Meta-evaluation of selected seven infra-related DEEP projects and propose guidelines for effective management

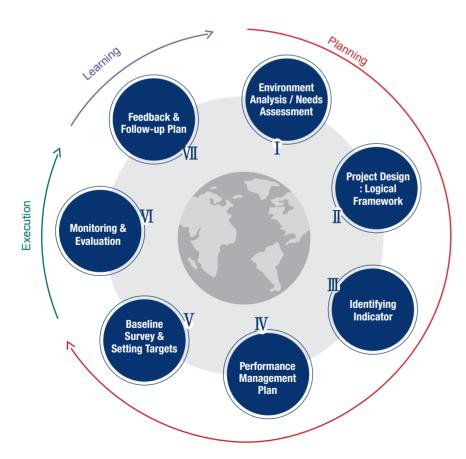
CONSULTING

Introducing policy and technical consulting services

KDS provides professional consulting services to public and private sectors in developing countries by leveraging Korean and world-wide international development best practices and globally-proven advanced technologies.

- Formulation of National Development and Poverty REducation Strategy
- · Formulation of Sector Strategies
- · Project Designing and Feasibility Study
- · Project Implementation and Performance Management

/ Integrated Performance Management, IPM /



KDS developed 7-step 'Integrated Performance Management Framework' which combines performance management and project management based on the M&E methodology of international organizations such as USAID, UN, and World Bank.







11

Major Credentials



Economic Development | 2016/17 KSP with the Kyrgyz Republic | (2015~2017, KDI)

- Establishment of HRM, PFM and Regional Strategy



Finance/Public Finance | Medium Term Fiscal Planning Capacity Building in Mongolia |

(2015~2018, KOICA)

- Establishment of MTEF Masterplan, training and system development



Education/TVET | Capacity Building for ICT-based Secondary Education in Nicaragua |

(2017~2021, KOICA)

- Development of ToT program and nurturing lead tutors



Governance | Establishment of National School for Administration(NSA) in Palestine | (2016~2019, KOICA)

- Development of curriculum to establish NSA



Industry/Trade | Feasibility Studies for Bole Lemi Industrial Zones | (2014, World Bank)

- Feasibility study for Bole Lemi & Kilinto industrial zone



Agriculture/Rural Development | Capacity Development of the National Agricultural

Extension Center in DR Congo | (2016~2021, KOICA)

- Building NAEC, training extension officers to increase accessibility



S&T/ICT | Capacity Building of E-Government in Nigeria | (2013~2019, KOICA)

- Development of e-gov masterplan and local capacity building



Energy/Infra/Environment | Eco-friendly Energy Town Development Project in Mongolia | (2017~2019, KIAT)

- Establishment of renewable energy micro-grid in old mining areas

TRAINING

Introducing training and capacity building programs

KDS designs and implements specialized training programs to strengthen the capacity of foreign public officials and offers specialized training courses on public management, trade and FDI promotion, private sector development, as well as other areas. From 2005, KDS has been conducting workshops and capacity building programs for publics officials from Paraguay, Azerbaijan, Iraq, Mongolia, Laos, Tanzania, Senegal, Ghana, etc.

- Training on economic development strategy for foreign public officials
- Training on public policy planning and capacity building through practical training
- Strengthening capacity for ODA program management
- · Designing and conducting workshops for specialized areas of international development

| Main principles on planning and operating training programs |









Major Credentials



I Economic Development Strategy for South-East Asian Countries (Cambodia, Indonesia, the Philippines) I (2012~2014, KOICA)

- Multi-year Training Program for Government Officials from South-East Asian Countries under the topics of: a. Public Finance Management (2012); b. Mobilization of Domestic Resources and Tax Administration (2013); c. Efficient Management of Public Finance (2014) and an On-site Fellowship Program in Jakarta (2014)



I Invitation Training for Building Foundations for Electricity Sector Exports between Korea & South Africa I (2012, KESRI)

- Invitation training of corporate technology executives, engineers, public officials and researchers from South Africa



I International Training Course on Weather Radar Operation I (2015, KMA)

- Invitation training to strengthening capacity on early monitoring response through the operation on radar technologies of the Weather Administration from developing countries



I Multi-year training program for Ghana I (2017~2019, KOICA)

- Provision of invitation training, on-site workshops, and consulting services for strengthening capacity of public officials from Ghana in the area of public policy, project management and public human resource management,



African Officials Training Program on Small and Medium Enterprise (SME) I (2017, African Development Bank)

- Two training programs to promote SMEs: ① Youth agripreneurs in 8 countries ② Public officials from 5 African countries, sharing strategies based on Korea's development experience on SME development and strengthening partnership of SME between Korea-African countries

12 : 13

OUR TEAM

Introducing people of KDS

KDS operates based on a professional team of qualified consultants working full-time and a broad advisory group. Please meet the leaders of KDS.



Kyung-Bae Park Senior Vice President Education

M.A. in Public Administration (University of Birmingham, UK)

Professional Experience

- · Head Center, Global HRD Center, KDS
- Professor Emeritus, COTI, Ministry of Personnel Management
- · Professor. COTI
- Director General(Senior Civil Service), Department of International Training and Cooperation, COTI



Ki-Deok Shin Vice President

Education

Ph. D. in Economics (Vanderbilt University) B.A. in Economics (Seoul National University)

Professional Experience

- · Head Center, Chief Capacity Development Officer,
- · President, Jeonbuk Research Institute
- · Senior Research Fellow, Construction and Economy Research Institute of Korea (CERIK)
- Research Fellow, Daewoo Economic Research Institute



Geon Jin Moon Director

Education

M.A. in Development Studies, IHEID (The Graduate Institute) MBA. in International Business Management: Marketing, (Hankook University of Foreign Studies)

Professional Experience

- General Director, Social Value & Innovation Group, KDS
- General Director, Neungyule Education / Pagoda Education Group
- CMO. OSTIUM.Inc
- Director, Godpeople.Inc



Yoon, Hae Jin Head Center

Education

Ph.D in Economics, University of the Philippines (UP) Master of Economics, University of the Philippines (UP) Bachelor of Agriculture, Department of Livestock Management, Konkuk University.

Professional Experience

- Head Center, Center of International Agriculture Development,
- · Professor, Center for International Development and Cooperation, Hankyung National University
- Deputy President, Korea Rural Development Institute (KRDI)
- Executive Director of Public Relations. Norther Korean Refugee Foundation (NKRF)
- · Vice President, Celltrion Healthcare Co. Ltd.
- · Head Researcher, Korea International Cooperation Agency
- · Director, Investment Analysis Team, Wooshin Investment Consulting Co. Ltd.
- · Marketing Staff, Agricultural and Fisheries Food Distribution Corporation (AT)



- President, CJ Management Strategy Research Institute

- · Senior Research, KIET



Kwangsok Oh Vice President

Education

Ph.D. in Public Policy (Indiana University at Bloomington) B.A. in Sociology (Sungkyunkwan University)

Professional Experience

- Head Center, Smart Technology Center, KDS
- · Adjunct Professor, Soongsil University
- · Senior Research Fellow, National Information Society Agency (NIA)
- Member of Informatization Committee (Seoul Metropolitan City, Ministry of Education, Supreme Court, Ministry of Environment,

Ministry of Foreign Affairs)

• ESCAP/UN-APCICT, Consultant / Resource Person for e-Government



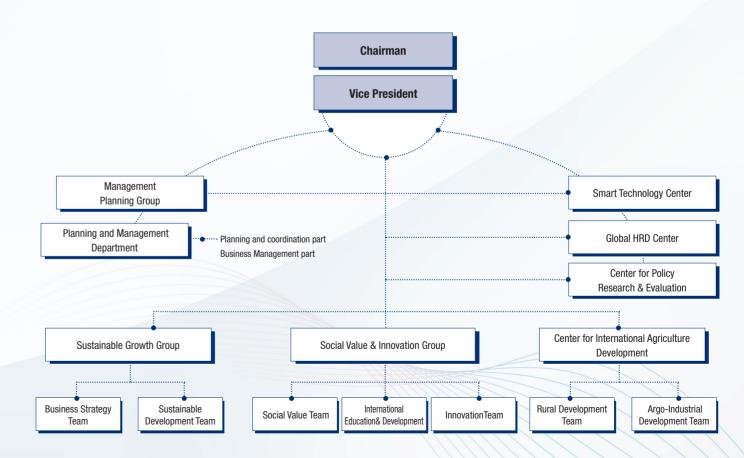
Hongmin(Andrew) Chun Managing Director

M.A. in International Trade and Finance. GSIS (Yonsei University) B.A. in Business Administration

(Seoul National University) Professional Experience

- Managing Director, Sustainable Growth Group, KDS
- · Investment Analyst, CLSA Securities
- · Consultant, Accenture

ORGANIZATION



OUR CLIENTS

Introducing clients of KDS

O International Organization & Overseas Government

















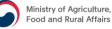
Gabon

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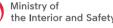




















Ministry of Education Korea Eximbank











Orporates











OUR PARTNERS

Introducing domestic and international partners



AREA	COUNTRY	AGENCY	
Korea Mongolian Asia Myanmar Indonesia Jordan Kazakhstan Kyrgyzstan	Korea	Human Resources Development Service of Korea	http://www.hrdkorea.or.kr
		The Government Employees Pension Service	http://www.geps.or.kr
		Canaan Farmers School	http://www.canaanin.or.kr
		Inha University	http://www.inha.ac.kr
	Mongolian	Mongolian Development Research Institute	http://www.mdrc.mn
	Agribusiness And Rural Development Consultants(ARDC)	-	
	Indonesia	ASEAN Foundation	http://www.aseanfoundation.org
	Jordan	Jordan Investment Commission	https://www.jic.gov.jo
	Kazakhstan	Economic Research Institute	http://economy.kz
		Kazakhstan Industry Development Institute	http://kidi.gov.kz
	Kyrgyzstan	The National Institute for Strategic Studies	http://kgz.nisi.kg
		MURAS KYIMYLY	-
Africa	DR Congo	UCOOPMAKIN	-
	Mozambique	Joaquim Chissano Foundation	http://www.fjchissano.org.mz
	Tanzania	The United African University of Tanzania	http://www.uaut.ac.tz
Latin America and the Caribbean	Ecuador	The Ecuadorian Ministry of Industry and Competitiveness	http://www.industrias.gob.ec
Oceania	Australia	Palladium	http://www.thepalladiumgroup.
North America	United States of America	Devex	https://www.devex.com

OUR REGIONS

Introducing projects by country



MAJOR BUSSINESS

Latin America and Caribbean Middle East & North Africa Sub-Saharan Africa Results-Based Management for Rural Capacity Building of the Kurdistan • Establishment of Agro-processing and Rolivia development Projects in the Latin Institute of Public Administration (KIPA) Marketing Strategy American Region Establishment of National School for Enhancement of the e-Government Supply Chain Management Master Administration(NSA) System in the Greater Kampala Plan for the Petrochemical Complex Metropolitan Area Korean PRT Advisory Program in Afghanistan • (KSP-CAF Joint Consulting) Improving DR Congo • Establishment of National the Quality and Productivity of TVET Development Strategy Tunisia · Development of the Master Plan for Ecuador · Strengthening the Capacity of the the Implementation of the e-People · Capacity Development of the National National Institute of Statistics and Agricultural Extension System · Consulting about the Development • (AfDB) Capacity Building for • (KSP-CAF Joint Consulting) Improving Plan of Gafsa Techno-park Strategic Development Policy and Colombia the Quality and Productivity of TVET Fiscal Management • 2012 Knowledge Sharing Program Panama • (KSP-CAF Joint Consulting) Improving (National Development Strategy) · Capacity Building of E-Government the Quality and Productivity of TVET · Study on the Cooperation Strategy for · Economic Development Capacity Brazil · Nurturing Micro and Small Business in five Francophone African countries **Building Program** Low-Income Communities of 2008 Knowledge Sharing Programme • 2012 Knowledge Sharing Program Northeastern Brazil (Electronic Payment System) (Economic Diversification) Nicaragua • Capacity Building for ICT-based (World Bank) Feasibility Studies for Secondary Education Ethiopia's Industrial Zones Paraguay • The Saemaeul Undong (SMU) Project • (KSP-World Bank) Empowering of Sustainable Agriculture and Rural Ethiopia's Textile Industry and Development in Paraguay Industrial Park



Mozambique • Development of Agricultural Training System

> • Research on Agriculture and Rural Development in DR Congo. Mozambique and Ethiopia

• Development Cooperation Capacity Building and Performance-based HRM System

> • 2010 Knowledge Sharing Program (Budget and Planning)

Europe and Central Asia

Uzbekistan · Vocational Training Center in Fergana

Kyrgyz Republic • 2015/16 Knowledge Sharing Programme (PFM and HRM)

• 2016/17 Knowledge Sharing Programme (Budgeting and Regional Development)

· Capacity Development of Organic Agriculture Policy

Kazakhstan • 2012 Knowledge Sharing Program (SME and Industry)

· 2013 knowledge Sharing Program (FTA and Green Growth)

South Asia

Sri Lanka • Strengthening the Capacity of Statistics Department

> • 2013 Asia Foundation Local Governance Training Program

 Establishment of Garment Pakistan **Technology Training Center**

Bangladesh • Strengthening Agricultural Machinery and Breeding Study Capacity

• Management of Integrated Rural Development Project

East Asia and Pacific

Mongolia · Medium Term Fiscal Planning Capacity Building • Eco-friendly Energy Town Development

· Performance Management of Integrated

Rural Development Project

 Pre-Planning of Automotive Parts Manufacturing and Remanufacturing Technical Center

• Establishment of the Agricultural Marketing Center

• Capacity Building Program for HRD on **ODA Management**

· Improvement of Lao-Korea Institute for

Skills Development

• Evaluation on KOICA Country Assistance Indonesia

• HRD Strategy for Labor Productivity and Cambodia Competitiveness

· Promoting Investment Market for Energy Vietnam Efficiency in Industrial Sector

> • Building a Support Model to Respond and Prevent Violence Against Women and Girls